



7TH ANNUAL BUSINESS PLAN COMPETITION 2006

SCORECARD FOR BEST PITCH & MOST FUNDABLE AWARDS

COMPANY NAME: INOVATECH

PITCH
FUNDABILITY

CATEGORIES		SCALE						SCORE
PROFESSIONALISM	LOW	1	2	3	4	5	HIGH	_____
COMMENTS:								
CONTENT OF PRESENTATION	LOW	1	2	3	4	5	HIGH	_____
COMMENTS:								
PERSUASIVENESS	LOW	1	2	3	4	5	HIGH	_____
COMMENTS:								
QUALITY OF TEAM NOW AND PLANNED	LOW	1	2	3	4	5	HIGH	_____
Has the team demonstrated a breadth of relevant knowledge and skills? Has it identified the skills and knowledge needed for success and can it attract a fuller team? Does the team seem to be motivated, cohesive and professional? Are they married to their ideas or will they recognize mistakes quickly and adapt to reality?								
COMMENTS:								
LIKELIHOOD OF SUCCESS	LOW	1	2	3	4	5	HIGH	_____
Does the team have a realistic understanding of how things work in the target market - and the practical problems they must overcome? Have risks been identified and is there a well reasoned business model?								
COMMENTS:								
CLEAR FUNDING & GROWTH STRATEGY	LOW	1	2	3	4	5	HIGH	_____
Is there a funding strategy? Is the pre-money valuation reasonable in view of the risks and the growth potential? Can this be a medium or big company - or a nice "lifestyle" company for its founders?								
COMMENTS:								
								TOTAL: